

# VENDOR PROGRAM

**IGFC Leasing Inc.**, a division of IG Financial Group, provides comprehensive and innovative commercial financing solutions to companies across Canada and the United States. We develop innovative equipment lease programs with equipment vendors. We build strong relationships with our customers and grow with them through excellent service, trust and a good understanding of their business.

Our vendor program make it easy for you to provide market-leading financing to your customers. Our rate, products and services are highly competitive and we offer some very unique financing products. The value does not stop here. We make you more competitive by offering:

- Customized vendor program and services in small and mid-ticket leasing, franchise, and branch financing, private label documentation and employee purchase plan
- Competitive rates and generous credit terms to vendors' customers
- Flexibility in structuring leases for vendors' customers
- Fast credit approval and higher approval ratios
- Higher financing percentage for soft costs such as software, training, delivery and installation
- Signed faxed agreement permitted in most cases resulting in speed of completion of documentation
- Quick payment after signing of lease documents
- Cross border financing for customers in Canada and the United States
- Notification to vendors of leasing customers during and before end of lease term of sales opportunity
- Comprehensive training of your sales representatives and business consulting



Website: [www.IGFC.ca](http://www.IGFC.ca)

 **IG Financial Group**  
*Comprehensive and Innovative Financing Solutions*

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