## HOW FACTORING WORKS

**Pre - Factoring Process which must** be undertaken by your company with your customer that you intend to factor.

**On Going Factoring Process between** Your Company and the Factoring Company.



## **Your Customer**

- 1. Your Customer will be credit checked and approved with credit limits by Factoring Company.
- 2. Your Company will inform Your Customer that due to growth of company and as a finance strategy, Your Company has secured credit facilities and outsourced accounts receivable with a Factoring Company.
- 3. All invoices will be paid directly to the Factoring Company on the due date.





## **Your Company**

- 1. Receives an order from Your Customer
- 2. Delivers the goods to Your Customer
- 3. Issues an invoice and sells to Factoring Company

## **Factoring Company**

- 1. Verifies the invoice with delivery order/ P.O. and funds up to 80% of invoice within 24 - 48 hours.
- 2. Sends out invoice to Your Customer and provides all accounts receivable and collection services.
- 3. Your Customer makes payment on due date directly to Factoring Company which remits the difference (reserve) between the advance less the discount fee to Your Company.

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